

# Trilogy Monthly Income Trust

Annual Financial Report  
30 June 2022

**ARSN 121 846 722**

Issued by Trilogy Funds Management Limited  
in its capacity as Responsible Entity

**Trilogy Monthly Income Trust**  
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**Trilogy Monthly Income Trust**  
**Directors' report**  
**30 June 2022**

The Directors of Trilogy Funds Management Limited (Responsible Entity), the Responsible Entity of the Trilogy Monthly Income Trust (Scheme or Trust), present their report together with the financial statements of the Scheme for the year ended 30 June 2022.

**Responsible Entity**

The Responsible Entity is incorporated and domiciled in Australia. The registered office and principal place of business of the Responsible Entity and the Scheme is Level 23, 10 Eagle Street, Brisbane, QLD, 4000.

**Directors**

The names of the directors in office at any time during, or since the end of the financial year are:

<b>Name and qualifications</b>	<b>Age</b>	<b>Experience and special responsibilities</b>
Robert M Willcocks Independent Non-Executive Chairman BA, LL.B, LL.M	73	Member of the Audit Committee Former partner with Mallesons Stephen Jaques (now King & Wood Mallesons) Mr Willcocks has been a non-executive director (sometimes Chairman) of a number of listed companies and is currently a director of one such company Chairman - Responsible Entity since 9 October 2009
Rodger I Bacon Executive Deputy Chairman BCom(Merit), AICD, SFFin	76	Member of the Audit Committee Former executive director of Challenger International Limited Mr Bacon is a former director of several companies including, Financial Services Institute of Australasia. Director – Responsible Entity since 9 July 2004
John C Barry Executive Director BA, FCA	70	Chairman of the Audit Committee Former executive director of Challenger International Limited Mr Barry is a director of several companies, including former Chairman of Westpac RE Limited Director – Responsible Entity since 9 July 2004
Philip A Ryan Executive Director and Company Secretary LL.B, Grad Dip Leg Prac, FTIA, FFIN	61	Member of the Compliance Committee Mr Ryan is a solicitor and member of the Queensland Law Society Inc. Former partner of a Brisbane law firm Mr Ryan is a director of several companies Director – Responsible Entity since 13 October 1997
Rohan C Butcher Non-Executive Director Grad Dip PM, BASc(QS), Registered Builder, Licensed Real Estate Agent	53	Member of the Audit Committee Member of the Lending Committee Consultant to several major companies providing development management services Director – Responsible Entity since 29 July 2008

**Principal activities**

The Scheme is a registered managed investment scheme domiciled in Australia. During the year the Scheme invested in loans secured by registered first mortgages over real property in Australian eastern seaboard states and territories, with funds also held in financial institutions for liquidity purposes. The investment strategy of the Scheme is to invest in loans secured by registered first mortgages, and to utilise excess liquidity in fixed income investments, in accordance with the Scheme's Product Disclosure Statement (PDS). The Scheme did not have any employees during the year.

The Scheme's loans to borrowers were limited to a maximum loan amount of \$40 million (2021: \$30 million) and a maximum loan-to-value (LVR) ratio of 70% (2021: 70%).

**Financial overview**

The Scheme produced an average net return for the year ended 30 June 2022 of 5.06% p.a. (2021: 6.26% p.a.). Net investor inflows less movement in the provision for expected credit losses (ECL) (Note 9) resulted in net assets attributable to unitholders of \$644,106,680 (2021: \$525,423,364).

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**Principal activities (continued)**

The net profit before finance costs for the year ended 30 June 2022 was \$30,627,644, (2021: \$30,211,304).

*Distributions to unitholders*

The return to unitholders of the Scheme was as follows (refer Note 5):

	<b>2022</b>	2021
	\$	\$
Distributions paid during the year	<b>28,406,355</b>	27,306,625
Distributions payable at year end	<b>2,785,653</b>	2,518,050
	<b>31,192,008</b>	29,824,675
Average net return to unitholders p.a.	<b>5.06%</b>	6.26%

The basis for valuation of the Scheme's major asset, mortgage loans, is disclosed in Note 9 to the financial statements.

*Units on issue*

The Scheme had 645,287,478 units on issue (Note 12) as at 30 June 2022 (2021: 526,039,798).

*Indirect cost ratio (ICR)*

The ICR is the ratio of the Scheme's management costs over the Scheme's average net assets for the year, expressed as a percentage.

Management costs include management fees and other expenses or reimbursements deducted in relation to the Scheme, but do not include transactional and operational costs. Management costs are deducted from distributions to unitholders. The ICR for the Scheme for the year ended 30 June 2022 is 0.63% p.a. (2021: 0.65% p.a.).

**Interests of the Responsible Entity**

The following fees were paid to the Responsible Entity and its associates out of the Scheme property during the financial year (refer Note 14(c)).

	<b>2022</b>	2021
	\$	\$
<i>Fees paid directly by the Scheme</i>		
Responsible Entity management fees	<b>5,581,553</b>	4,406,940
Responsible Entity management fees rebated	<b>(1,910,267)</b>	(1,337,622)
	<b>3,671,286</b>	3,069,318
Loan management fees	<b>20,063,037</b>	18,513,198
	<b>23,734,323</b>	21,582,516
<i>Other fees and expenses</i>		
Expenses incurred by the Responsible Entity and not reimbursed by the Scheme	<b>1,079,308</b>	899,994

The Responsible Entity (including its associates) does not hold any units in the Scheme as at 30 June 2022 (2021: nil).

**Significant changes in the state of affairs**

In the opinion of the Responsible Entity there were no significant changes in the state of affairs of the Scheme that occurred during the financial year.

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**Events subsequent to the end of the reporting year**

The Scheme published an updated PDS in August 2022 which was issued to existing investors and made widely available. The key change in the new PDS revolved around the introduction of a new class of units known as 'Platform Class'. The Platform Class units offers varied conditions to the currently issued Ordinary units, particularly around redemption terms. The offering of Platform Class units are described in the new PDS including all terms and conditions.

**Likely developments and expected results of operations**

The Scheme will continue to pursue its principal activities in the next financial year in order to achieve a competitive return for unitholders.

**Environmental regulation**

The operations of the Scheme are not subject to any particular or significant environmental regulation under a law of the Commonwealth or of a State or Territory. There have been no known significant breaches of any other environmental requirements applicable to the Scheme.

**Options**

No options were:

- (i) Granted over unissued units in the Scheme during or since the end of the financial year; or
- (ii) Granted to the Responsible Entity.

No unissued units in the Scheme were under option as at the date on which this report is made.

No units were issued in the Scheme during or since the end of the financial year as a result of the exercise of an option over unissued units in the Scheme.

**Indemnification of officers or auditor**

*Indemnification*

Under the Scheme's constitution the Responsible Entity is required to indemnify all current and former officers of the Responsible Entity (but not including auditors) out of the property of the Responsible Entity against:

- (a) any liability for costs and expenses which may be incurred by that person in defending civil or criminal proceedings in which judgement is given in that person's favour, or in which the person is acquitted, or in the connection with an application in relation to any such proceedings in which the court grants relief to the person under the Corporations Act 2001; and
- (b) a liability incurred by the person, as an officer of the Responsible Entity or of a related body corporate, to another person (other than the Responsible Entity or a related body corporate) unless the liability arises out of conduct involving a lack of good faith.

*Insurance premiums*

During the financial year, the Responsible Entity paid an insurance premium in respect of a contract insuring each of the officers of the Responsible Entity. The amount of the premium is, under the terms of the insurance contract, confidential. The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of the Responsible Entity or related body corporates. This insurance premium does not cover the auditors. The Scheme has not indemnified any auditor of the Scheme.

**Proceedings on behalf of the Responsible Entity**

No person has applied for leave of Court to bring proceedings on behalf of the Responsible Entity in relation to Scheme, or intervene in any proceedings to which the Responsible Entity in relation to the Scheme is a party, for the purpose of taking responsibility on behalf of the Responsible Entity for all or any part of those proceedings. The Responsible Entity was not a party to any such proceedings during the year.

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**Directors' report**  
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**Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 5.

This report is made in accordance with a resolution of the Directors of the Responsible Entity.



Philip A Ryan  
Managing Director

29 September 2022  
Brisbane




Rodger I Bacon  
Executive Deputy Chairman

29 September 2022  
Brisbane

**DECLARATION OF INDEPENDENCE BY T J KENDALL TO THE DIRECTORS OF TRILOGY FUNDS  
MANAGEMENT LIMITED AS RESPONSIBLE ENTITY OF TRILOGY MONTHLY INCOME TRUST**

As lead auditor of Trilogy Monthly Income Trust for the year ended 30 June 2022, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.



**T J Kendall**  
Director

**BDO Audit Pty Ltd**

Brisbane, 29 September 2022

**Trilogy Monthly Income Trust**  
**Statement of profit or loss and other comprehensive income**  
**For the year ended 30 June 2022**

	Note	2022 \$	2021 \$
<b>Revenue and other income</b>			
Interest revenue - mortgage loans	4	<b>32,923,892</b>	31,958,234
Distribution revenue - investments	4	<b>3,197,514</b>	1,754,858
		<b>36,121,406</b>	33,713,092
<i>Borrower fees:</i>			
• Application and extension fees	4	<b>10,709,488</b>	8,028,121
• Variation fees	4	<b>161,705</b>	-
• Exit and release fees	4	<b>934,529</b>	651,737
• Progress draw fees	4	<b>153,363</b>	149,593
• Administration and monitoring fees	4	<b>10,199,618</b>	9,877,675
Borrower fees received		<b>22,158,703</b>	18,707,126
		<b>58,280,109</b>	52,420,218
<b>Expenses</b>			
Responsible Entity management fees	14(c)	<b>(3,671,286)</b>	(3,069,318)
Mortgage investment management fees	14(c)	<b>(20,063,037)</b>	(18,513,198)
Net gain /(loss) on change in fair value of financial assets	10	<b>(3,353,778)</b>	(13,027)
Impairment loss expense	9	<b>(564,364)</b>	(613,371)
		<b>(27,652,465)</b>	(22,208,914)
<b>Profit for the year</b>		<b>30,627,644</b>	30,211,304
<b>Profit for the year attributable to unitholders</b>		<b>30,627,644</b>	30,211,304
<b>Other comprehensive income</b>			
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>30,627,644</b>	30,211,304

The statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes



**Trilogy Monthly Income Trust**  
**Statement of financial position**  
**As at 30 June 2022**

	Note	2022 \$	2021 \$
<b>Assets</b>			
Cash and cash equivalents	7	<b>37,573,509</b>	21,215,736
Trade and other receivables	8	<b>6,681,478</b>	4,502,454
Mortgage loans	9	<b>554,380,390</b>	346,653,970
Financial assets	10	<b>56,035,168</b>	161,564,539
<b>Total assets</b>		<b>654,670,545</b>	533,936,699
<b>Liabilities</b>			
Trade and other payables	11	<b>7,778,212</b>	5,995,285
Distributions payable	5	<b>2,785,653</b>	2,518,050
<b>Total liabilities</b>		<b>10,563,865</b>	8,513,335
<b>Net assets attributable to unitholders - Equity</b>		<b>644,106,680</b>	525,423,364

The statement of financial position should be read in conjunction with the accompanying notes

**Trilogy Monthly Income Trust**  
**Statement of changes in net assets attributable to unitholders**  
**For the year ended 30 June 2022**

	Note	Total equity \$
<b>Balance at 1 July 2020</b>		<b>405,984,521</b>
<i>Comprehensive income:</i>		
Profit for the year		30,211,304
Other comprehensive income for the year		-
<b>Total comprehensive income for the year</b>		<u>30,211,304</u>
<i>Transactions with unitholders in their capacity as owners:</i>		
Applications		235,974,088
Redemptions		(123,448,399)
Units issued upon reinvestment of distributions		6,541,455
Adviser fees paid from capital		(14,930)
Distributions paid/payable	5	<u>(29,824,675)</u>
<b>Balance at 30 June 2021</b>		<u><b>525,423,364</b></u>
<b>Balance at 1 July 2021</b>		<b>525,423,364</b>
<i>Comprehensive income:</i>		
Profit for the year		30,627,644
Other comprehensive income for the year		-
<b>Total comprehensive income for the year</b>		<u>30,627,644</u>
<i>Transactions with unitholders in their capacity as owners:</i>		
Applications		287,017,816
Redemptions		(175,277,737)
Units issued upon reinvestment of distributions		7,528,754
Adviser fees paid from capital		(21,153)
Distributions paid/payable	5	<u>(31,192,008)</u>
<b>Balance at 30 June 2022</b>		<u><b>644,106,680</b></u>

The statement of changes in equity should be read in conjunction with the accompanying notes

**Trilogy Monthly Income Trust**  
**Statement of cash flows**  
**For the year ended 30 June 2022**

	Note	2022 \$	2021 \$
<b>Cash flows from operating activities</b>			
Interest received - mortgage loans		32,924,180	31,958,234
Distributions received - investments		3,478,103	1,338,024
Borrower fees received		22,158,703	18,707,126
Mortgage loan funds advanced		(557,776,714)	(367,754,223)
Mortgage loan funds repaid		349,687,662	364,281,438
Fees paid to the Responsible Entity		(25,588,580)	(19,480,624)
Net GST received/(paid)		(28)	(115,950)
<b>Net cash (used in)/provided by operating activities</b>	13	<u>(175,116,674)</u>	<u>28,934,025</u>
<b>Cash flows from investing activities</b>			
Investments in MIS and fixed income instruments		(116,935,209)	(195,666,635)
Disposals of MIS and fixed income instruments		219,110,802	92,577,998
<b>Net cash provided by/(used in) investing activities</b>		<u>102,175,593</u>	<u>(103,088,637)</u>
<b>Cash flows from financing activities</b>			
Payments for redemption of units		(175,298,890)	(139,264,232)
Distributions paid to unitholders		(30,922,035)	(29,632,783)
Receipts from issue of units		294,546,570	258,277,752
Receipts to be refunded		973,209	-
<b>Net cash provided by financing activities</b>		<u>89,298,854</u>	<u>89,380,737</u>
Net increase in cash and cash equivalents		16,357,773	15,226,125
Cash at beginning of the reporting period		21,215,736	5,989,611
<b>Cash and cash equivalents at end of year</b>	7	<u>37,573,509</u>	<u>21,215,736</u>

The statement of cash flows should be read in conjunction with the accompanying notes

**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
**30 June 2022**

**Note 1 Reporting entity**

Trilogy Monthly Income Trust (Scheme) is a registered managed investment scheme (MIS) under the Corporations Act 2001 (Act), and is an Attribution Managed Investment Trust (AMIT) under the Tax Laws Amendment (New Tax System for Managed Investment Trusts) Act 2016. The financial statements of the Scheme are for the year ended 30 June 2022. As stipulated by the Scheme's constitution, the life of the Scheme is limited to a period of not more than 80 years from the anniversary of the commencement of the Scheme. At this time, the Scheme is to realise the assets and distribute all surplus funds to unitholders. The Scheme is a for-profit entity.

**Note 2 Basis of preparation**

**(a) Statement of compliance**

The financial statements are a general purpose financial report which has been prepared in accordance with Australian Accounting Standards including Australian Accounting Interpretations adopted by the Australian Accounting Standards Board and the Corporations Act 2001. The financial statements of the Scheme comply with International Financial Reporting Standards and interpretations in their entirety.

The financial statements have been prepared on an accruals basis and are based on historical costs, modified where applicable, by the measurement at fair value of financial assets and financial liabilities. Assets and liabilities have been presented in decreasing order of liquidity, providing more reliable and more relevant information, due to the nature of activities of the Scheme.

The financial statements were approved by the Board of Directors of Trilogy Funds Management Limited (Responsible Entity) on 29 September 2022.

**(b) Functional and presentation currency**

These financial statements are presented in Australian dollars, which is the Scheme's functional currency.

**(c) Key assumptions and sources of estimation**

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future period affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised are disclosed in:

- Note 8: Impairment losses (interest receivable);
- Note 9: Impairment losses (mortgage loans); and
- Note 15(a): Financial risk management (credit risk).

**Note 3 Significant accounting policies**

The accounting policies set out below have been applied consistently to all periods presented in these financial statements. The Scheme has not early adopted any accounting standard.

**(a) Cash and cash equivalents**

Cash and cash equivalents include deposits at call with financial institutions and other highly liquid investments with periods of maturity of 90 days or less which are readily convertible to cash on hand and are subject to an insignificant risk of changes in value on conversion.

**Note 3 Significant accounting policies (continued)**

**(b) Financial instruments**

*(i) Classification*

• The Scheme classifies its investments based on its business model for managing those financial assets and the contractual cash flow characteristics of the financial assets. A financial asset is measured at amortised cost if it meets the following conditions;

*(i) Classification (continued)*

- It is held within a business model whose objective is to hold assets and collect contractual cash flows;
- Its contractual term give rise on specified dates to cash flows that are solely payment of principal and interest on the principal amount outstanding; and
- It is not designated at fair value through profit or loss (FVTPL)

A majority of the Scheme's assets, within the scope of AASB 9 Financial Instruments, are loans secured by first mortgages. These loans and receivables are held at amortised cost.

The majority of Scheme's portfolio of financial assets are loans secured by first mortgages and they are held to contractual cashflows at a specified date therefore the loans meet the solely payments of principal and interest on interest requirement and are measured at amortised cost. Loans managed and its performance is evaluated on amortised cost basis in accordance with the Scheme's documented investment strategy.

Equity securities, investments in unlisted managed investment Schemes and derivatives are measured at fair value through profit or loss.

For debt securities, the contractual cash flows are solely payments of principal and interest, however they are neither held for collecting contractual cash flows nor held both for collecting contractual cash flows and for sale. The collection of contractual cash flows is only incidental to achieving the Scheme's business model's objective. Consequently, the debt securities are measured at fair value through profit or loss.

*(ii) Recognition*

The Scheme recognises financial assets and financial liabilities on the date it becomes a party to the contractual provisions of the instrument.

Financial assets are recognised using trade date accounting. From this date any gains and losses arising from changes in fair value of the financial assets or financial liabilities are recorded.

*(iii) Measurement*

Financial instruments are measured initially at fair value plus transaction costs except where the instrument is classed at fair value through profit or loss in which the transaction costs are expensed immediately. Transaction costs on financial assets and financial liabilities are amortised over the life of the asset or liability using the effective interest method.

Subsequent to initial recognition, all instruments classified at fair value through profit or loss are measured at fair value with changes in their fair value recognised in the profit or loss.

Financial liabilities, other than those at fair value through profit or loss, are measured at amortised cost using the effective interest rate.

**Note 3 Significant accounting policies (continued)**

**(b) Financial instruments (continued)**

*(iv) Impairment*

The Scheme measures the loss allowance for a financial instrument at an amount equal to the lifetime expected credit loss (ECL) if the credit risk on that financial instrument has increased significantly since initial recognition, or if the financial instrument purchased or originated credit impaired financial asset. If the credit risk on a financial instrument has not increased significantly since initial recognition, the Scheme is required to measure the loss allowance for that financial instrument at an amount equal to the 12-month ECL.

The Scheme has applied a three-stage model based on the change in credit risk since initial recognition to determine the loss allowance of its loan receivables.

*Stage 1: 12-month ECL*

On initial recognition, ECL is collectively assessed and measured by classes of loan receivables, with the same level of credit risk as a product of the probability of default (PD) within the next 12 months and the loss given defaults (LGDs). In doing so consideration is given to forward looking economic indicators. Loss allowance for loan receivables are deducted from the gross carrying amount of the loan receivables.

*Stage 2: Lifetime ECL*

When the Scheme determines that there has been a significant increase in credit risks since initial recognition but not considered to be credit impaired, the Scheme recognised a lifetime ECL for the remaining lifetime of the financial asset. In doing so consideration is given to forward looking economic indicators. Similar to stage 1 loss allowances for loan receivables, the lifetime ECL amounts are deducted from the gross carrying amount of the loan receivables.

*Stage 3: Lifetime ECL - credit impaired*

At each reporting date, the Scheme assess whether loan receivables are credit impaired. A financial asset is credit impaired when one or more events that have a determination impact on the estimated future cash flows of the financial asset have occurred. For loan receivables that have been assessed as credit impaired, a lifetime ECL is recognised as a collective or specific provision, and interest revenue is calculated by applying the effective interest rate to the amortised cost instead of the carrying amount.

A loan receivable balance is fully impaired when the borrower is unlikely to pay their obligation and the Scheme determines there is no reasonable expectation of recovery. In assessing whether reasonable expectation of recovery exists, multiple factors are considered including days past due without repayment, recourse available to the Scheme such as realisability of security, insurance payout and other related factors.

Refer Note 9 *Mortgage Loans* for impairment assessments of loans.

*(v) Derecognition*

The Scheme derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the financial asset and the transfer qualifies for derecognition in accordance with AASB 9 *Financial instruments*.

The Scheme uses the weighted average method to determine realised gains and losses on derecognition of financial assets.

A financial liability is derecognised when the obligation specified in the contract is discharged, cancelled or expires.

*(vi) Specific instruments - cash and cash equivalents*

Cash comprises of current deposits with ADI's (Authorised Deposit-Taking Institutions). Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

**Note 3 Significant accounting policies (continued)**

**(c) Revenue and income recognition**

*(i) Interest revenue - mortgage loans*

Revenue is recognised as the interest accrues (using the effective interest rate method) to the gross carrying amount of the financial asset except for impaired financial assets. All revenue is stated net of the amount of goods and services tax (GST).

*(ii) Changes in the fair value of investments*

Net gains or losses on investments are fair valued through profit or loss and calculated as the difference between the fair value at sale, or at year end, and the fair value at the previous valuation point. This includes both realised and unrealised gains and losses, but does not include interest or dividend revenue.

*(iii) Amortisation of application fees*

In accordance with *AASB 9 Financial Instruments*, the Scheme recognises the revenue derived from loan applications over the term of the loan period or, in the case of extension or variation application fees, the remaining term of the extended loan period.

*(iv) Administration and monitoring fees*

The Scheme charges a set percentage for each loan as agreed at the time of entering into the loan agreement as administration and monitoring fees. These fees are set on drawn loan amount or the limit of the loan facility.

**(d) Expenses**

All expenses, including management fees, are recognised in the statement of profit or loss and other comprehensive income on an accruals basis.

**(e) Taxation**

Under current legislation the Scheme is not subject to income tax as its taxable income including assessable realised capital gains is distributed in full to the unitholders. The Scheme fully distributes its distributable income, calculated in accordance with the Scheme's constitution and applicable taxation legislation, to the unitholders who are presently entitled to the income under the constitution.

Realised capital losses are not distributed to unitholders but are retained in the Scheme to be offset against any future realised capital gains. If realised capital gains exceeds realised capital losses the excess is distributed to the unitholders.

Financial instruments held at fair value may include unrealised capital gains. Should such a gain be realised that portion of the gain that is subject to capital gains tax will be distributed so that the Scheme is not subject to capital gains tax.

**(f) Unit prices**

The unit price is based on unit price accounting outlined in the Scheme's Constitution and Product Disclosure Statement (PDS).

Units are classified as equity when they satisfy the following criteria under *AASB 132 Financial Instruments: Presentation*:

- (i) the puttable financial instrument entitles the holder to a pro-rata share of net assets in the event of the Fund's liquidation.
- (ii) the puttable financial instrument is in the class of instruments that is subordinate to all other classes of instruments and class features are identical.
- (iii) the puttable financial instrument does not include any contractual obligations to deliver cash or another financial asset, or to exchange financial instruments with another entity under potentially unfavourable conditions to the Fund, and it is not a contract settled in the Fund's own equity instruments; and
- (iv) the total expected cash flows attributable to the puttable financial instrument over the life are based substantially on the profit or loss.

**Note 3 Significant accounting policies (continued)**

**(g) Distributions to unitholders**

Distributions to unitholders on units issued are recognised in the Statement of changes in equity as distributions paid/payable. Distributions unpaid at the end of the financial year are recognised in the Statement of financial position as a financial liability. Distributions paid to unitholders are included in cash flows from financing activities in the Statement of cash flows.

**(h) Applications and redemptions**

Applications received for units in the Scheme are recorded net of any entry fees payable prior to the issue of units in the Scheme. Redemptions from the Scheme are recorded gross of any exit fees payable after the cancellation of units redeemed.

The application and redemption prices are determined as the net asset value of the Scheme per the Constitution adjusted for the estimated transaction costs, divided by the number of units on issue on the date of the application or redemption.

**(i) Terms and conditions of units on issue**

The Scheme holds assets consisting of mortgages and fixed income investment products. Unitholders are issued units based on the application price at the time of investment.

Each unit confers upon the unitholder an equal interest in the Scheme and is of equal value. A unit does not confer an interest in any particular asset or investment of the Scheme. Unitholders have various rights under the Constitution and the Corporations Act 2001, including the right to:

- have their units redeemed;
- receive income and capital distributions where the Scheme has distributable income;
- attend and vote at meetings of unitholders; and
- participate in the termination and winding up of the Scheme.

**(j) Finance costs**

Interest expense includes the amortisation of any discount or premium, transaction costs or other differences between the initial carrying amount of the interest-bearing financial liability and its amount at maturity calculated on an effective interest rate basis.

**(k) Trade and other receivables**

Receivables are recorded at amortised cost less impairment and may include amounts for distributions and interest. Distributions are accrued when the right to receive payment is established. Interest is accrued at the reporting date from the time of last payment. Amounts are generally received within 30 days of being recorded as receivables.

**(l) Goods and services tax**

Management fees and other expenses are recognised net of the amount of GST recoverable from the Australian Taxation Office (ATO) as a reduced input tax credit (RITC). Payables are stated with the amount of GST included.

The GST recoverable from the ATO is included in trade and other receivables, while GST payable to the ATO is included in trade and other payables, both of which are presented in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis.

**(m) Trade and other payables**

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the Scheme during the reporting period, which remains unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.



**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
**30 June 2022**

**Note 3 Significant accounting policies (continued)**

**(n) Comparative figures**

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current year.

**Note 4 Revenue from operations**

	2022	2021
	\$	\$
<b>Interest from mortgage loans</b>		
Interest from mortgage loans	<b>32,923,892</b>	31,958,234
	<b>32,923,892</b>	31,958,234
<b>Distribution from investments</b>		
Interest on cash and cash equivalents	68,670	86,273
MIS (i)	1,699,581	1,330,256
Directly held debt instruments	415,546	338,329
Other income (ii)	1,013,717	
	<b>3,197,514</b>	1,754,858

(i) MIS represents investments held in unlisted managed investment schemes.

(ii) Other income is comprised of an indemnity provided by a related party to the Scheme to compensate losses incurred from investments in financial assets. These indemnities are provided as required to meet distribution payments.

	2022	2021
	\$	\$
<b>Borrower fees received</b>		
Application and extension fees	10,709,488	8,028,121
Variation fees	161,705	-
Exit and release fees	934,529	651,737
Progress draw fees	153,363	149,593
Administration and monitoring fees	10,199,618	9,877,675
	<b>22,158,703</b>	18,707,126

**Note 5 Distributions to unitholders**

	2022		2021	
	\$	Cents/unit	\$	Cents/unit
<i>Ordinary units</i>				
Distribution paid during the year	28,406,355	5.07	27,306,625	6.33
Distribution payable at year end	2,785,653	5.01	2,518,050	5.51
<b>Total distributions to unitholders</b>	<b>31,192,008</b>	<b>5.06</b>	29,824,675	6.26

**Note 6 Auditor's remuneration**

During the year the following fees were paid or payable for services provided by the auditor of the Scheme, BDO Audit Pty Ltd (i):

	2022	2021
	\$	\$
<i>Audit and other assurance services</i>		
• Audit and review of the financial statements	76,850	71,250
• Audit of the compliance plan	20,700	18,750
Total remuneration for audit and other services	<b>97,550</b>	90,000

(i) Auditor's remuneration is paid by The Trustee for the Trilogy Financing Trust, a related entity to the Responsible Entity, not by the Scheme (refer Note 14).

**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
**30 June 2022**

**Note 7 Cash and cash equivalents**

	2022	2021
	\$	\$
Cash and cash equivalents	<b>37,573,509</b>	21,215,736
	<b>37,573,509</b>	21,215,736

**Note 8 Trade and other receivables**

	2022	2021
	\$	\$
Distributions and redemptions receivable - MIS	<b>160,554</b>	412,274
Deferred loan management fees	<b>5,263,836</b>	3,598,470
Mortgage loan funds receivable on discharged loans	<b>8,492</b>	234,071
GST receivable	<b>192,699</b>	193,125
Receivable from related entities (i)	<b>1,055,779</b>	37,233
Other receivables	<b>118</b>	27,281
	<b>6,681,478</b>	4,502,454

(i) Related entity receivables is comprised of indemnity guarantees provided by a related party, see note 14(ii)

**(a) Impairments**

The Scheme assesses on a forward-looking basis the expected credit loss associated with its financial instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables the scheme applies the simplified approach permitted by AASB 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. Management has determined that assessment of expected credit loss associated with trade receivables is not material.

**(b) Collateral pledged**

No collateral is held over trade and other receivables.

**Note 9 Mortgage loans**

	2022	2021
	\$	\$
<i>Held directly</i>		
Pooled mortgage loans	<b>555,561,188</b>	347,270,404
Less: Allowance for impairment losses	<b>(1,180,798)</b>	(616,434)
	<b>554,380,390</b>	346,653,970

**Movement in allowance for impairment losses**

	Opening balance	Increase / (reduction) in provision	Closing balance	Increase / (reduction) in provision	Realised Impairment	Impairment expense
	\$	\$	\$	\$	\$	\$
30 June 2022	<b>616,434</b>	<b>564,364</b>	<b>1,180,798</b>	<b>564,364</b>	-	<b>564,364</b>
30 June 2021	1,003,063	(386,629)	616,434	(386,629)	1,000,000	613,371

The Scheme holds a pool of registered first mortgage loans, with funds being provided for the purchase, development, construction or re-financing of Australian property.

**Note 9 Mortgage loans (continued)**

**(i) Impairment provision**

Using the explicit "probability of default" approach the Scheme applies the following formula to all loans:

- Loan balance x probability of default (%) x loss given default (%)

Internal Stage		Probability of default (History)	Probability of default (Future)	Probability of default (All)	Loss given default	Exposure at Default	ECL Provision
		<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>A+B=CxD=E</u>
Platinum	Stage 1	0.50%	0.50%	1.00%	10.00%	Approved value of loan per category	
Gold	Stage 1	0.75%	0.75%	1.50%	10.00%		
Silver	Stage 2	1.00%	1.00%	2.00%	10.00%		
Bronze	Stage 3	2.50%	2.50%	5.00%	10.00%		

The Scheme applies a probability of default based on historical performance of loans and the expected performance of loans based on the future economic environment that impacts the loans. This is the same approach used in the year ended 30 June 2021, which was deemed appropriate by the Scheme.

The key economic factors determined by the Scheme in considering if the future probability of default rate is outlined below:

- Official cash rate;
- Price inflation; and
- Australian unemployment rates

Each category has been weighted on the perceived affect it will have on the Scheme's loans. Based on a scoring range up to 100, there is three categories that can be expected for the future being Contractionary, Neutral or Expansionary. Each of these categories has a defined effect on the loans as outlined below.

Category	Scoring Range		Risk Factor Application
Contractionary	9	- 40	150%
Neutral	41	- 70	100%
Expansionary	71	- 100	50%

The Scheme has assessed the future outlook for the economic environment for the year ended 30 June 2022 will be neutral, resulting in a 100% reflection of historical probability of default rates.

**Expected credit loss factors**

AASB 9 Financial Instruments requires the expected credit loss model to determine whether the reported loan balances are impaired. Loan portfolio managers assess the credit quality of each loan by way of a scoring system out of 200 points (2021: 200 points) based on key factors that effect the risk of a loan, listed as follows:

- LVR (higher of approved vs drawn);
- Type of Instrument;
- Risk of builder failure;
- Stage of completion;
- Stage of sell-down;
- Strength of borrower;
- Length of loan;
- Market conditions; and
- Loan performance status.

**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
**30 June 2022**

**Note 9 Mortgage loans (continued)**

**(i) Impairment provision (continued)**

The following total scores determine which category the loan is placed:

Category	Stage	Score
Platinum	1	180, plus
Gold	1	between 131 and 170
Silver	2	between 81 and 130
Bronze	3	80 or less

**LVR Overlay**

An LVR discount factor overlay applies to the ECL provision calculated for each loan. The discount factor is determined by the current LVR of each loan:

LVR Range	Factor
Less than 50%	(75%)
51-60%	(50%)
61-65%	(25%)
66-70%	0%
71-80%	25%
81-100%	50%
100%+	75%

**Quality classification definitions**

- 'Platinum' exposures demonstrates a very strong capacity to meet financial commitments, with negligible probability of default.
- 'Gold' exposures demonstrates a good capacity to meet financial commitments, with negligible to low default risk.
- 'Silver' exposures require closer monitoring but have an expected capacity to meet financial commitments, with moderate default risk.
- 'Bronze' exposures have a higher propensity to default risk.

In determining the probability of default history, all loans over a period of 3 years were reviewed. Management considers that adopting a probability of default rate of 5% for 'Bronze' loans (split evenly between historical and future) based on loan approved values to be a conservative estimate. The value of loans in default (based on approved value) for the year ended 30 June 2022 represents 2.35% of the loan portfolio (2021: 2.73%).

Management applied its experience and judgement in determining the probability of a Platinum, Gold, Silver or Bronze loan going into default.

	Stage	Number of loans	Weighted average approved LVR	Loans approved balance \$	Loans drawn balance \$	ECL - collective provision \$	ECL - specific provision \$
<b>2022</b>							
Platinum	Stage 1	<b>0</b>	<b>0%</b>	-	-	-	-
Gold	Stage 1	<b>27</b>	<b>58%</b>	<b>174,060,108</b>	<b>120,168,992</b>	<b>152,886</b>	-
Silver	Stage 2	<b>125</b>	<b>63%</b>	<b>643,695,945</b>	<b>419,442,755</b>	<b>952,142</b>	<b>125,707</b>
Bronze	Stage 3	<b>5</b>	<b>65%</b>	<b>22,593,971</b>	<b>15,949,441</b>	<b>75,770</b>	<b>35,692</b>
		<b>157</b>		<b>840,350,024</b>	<b>555,561,188</b>	<b>1,180,798</b>	<b>161,399</b>

**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
**30 June 2022**

**Note 9 Mortgage loans (continued)**

**(i) Impairment provision (continued)**

	Stage	Number of loans	Weighted average approved LVR	Loans approved balance \$	Loans drawn balance \$	ECL - collective provision \$	ECL - specific provision \$
<b>2021</b>							
Platinum	Stage 1	4	53%	27,307,044	22,942,117	12,426	-
Gold	Stage 1	34	61%	243,087,869	188,308,392	261,358	-
Silver	Stage 2	40	62%	170,523,454	105,636,324	252,447	-
Bronze	Stage 3	10	65%	36,194,436	30,383,571	90,203	710,986
		<u>88</u>		<u>477,112,803</u>	<u>347,270,404</u>	<u>616,434</u>	<u>710,986</u>

LVR range	Loans	%	Base ECL Provision	Overlay factor	ECL General Provision
			\$	\$	\$
Less than 50%	15	10%	117,101	(87,826)	29,275
51-60%	23	15%	265,253	(132,626)	132,627
61-65%	76	47%	899,360	(229,334)	670,026
66-70%	41	26%	348,870	-	348,870
71-80%	1	1%	-	-	-
81-100%	1	1%	-	-	-
	<u>157</u>		<u>1,630,584</u>	<u>(449,786)</u>	<u>1,180,798</u>

**(ii) Specific provision**

Discounted cash flows were prepared for loans which the Lending Committee believed exhibited impairment triggers, which are discounted at the current interest rate as per the loan agreement. The discounted net returns from the sale of all security is compared against the balance advanced on the loan as at the reporting date in order to determine impairments. The value of the specific provision as at 30 June 2022 was \$161,399 (2021: \$710,986). No specific provision is recognised in the financial statements as financial support has been provided by an entity associated with the Responsible Entity.

**(iii) LVR**

The following tables identify credit exposures from loans by using ranges of LVR. LVR is calculated as the ratio of the approved amount of the loan against the value of the security on either an "as is" or "as if complete" basis as determined by an external valuer. The valuation of the security excludes any costs associated with its disposal.

	2022		2021	
	\$	%	\$	%
<b>Current LVR</b>				
50% and less	57,428,664	10%	51,972,283	15%
50-60%	94,468,329	17%	72,833,731	21%
60-65%	251,909,004	46%	124,186,659	36%
65-70%	140,399,250	25%	91,210,942	26%
Above 70%	11,355,941	2%	7,066,789	2%
	<u>555,561,188</u>		<u>347,270,404</u>	

**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
**30 June 2022**

**Note 9 Mortgage loans (continued)**

**(iii) LVR (continued)**

	2022		2021	
	\$	%	\$	%
<b>Expected credit loss on loans</b>				
50% and less	29,275	2%	22,475	4%
50-60%	132,627	11%	109,716	18%
60-65%	670,026	57%	272,961	44%
65-70%	348,870	30%	168,583	27%
Above 70%	-	-	42,699	7%
	<u>1,180,798</u>		<u>616,434</u>	

	2022	2021
	\$	\$
<b>Summary of ECL Provision</b>		
Collective Provision - Lifetime ECL	97,056	112,079
Collective Provision - 12 months ECL	1,533,528	739,026
Collective Provision - LVR discount overlay	(449,786)	(234,671)
	<u>1,180,798</u>	<u>616,434</u>

The weightings allocated to the qualitative factors used to evaluate each loan are continually updated based on management's judgement of the economic environment, which may change the classifications of loans each year.

**Note 10 Financial assets**

	2022	2021
	\$	\$
<b>Fair value through profit or loss</b>		
Investments in unlisted managed investment schemes (MIS)	31,065,625	133,248,379
Investments in direct holdings	21,959,618	21,816,160
Investments in short term bank deposits	3,009,925	2,500,000
Funds receivable on redemption of units in unlisted MISs	-	4,000,000
	<u>56,035,168</u>	<u>161,564,539</u>

The Scheme holds a direct investment amount in Trilogy Enhanced Income Fund (TEIF), an unlisted Managed Investment Scheme also operated by the Responsible Entity, which in turn maintains an investment of approximately 65% of its' net assets in cash and cash style products, with the balance invested in the Scheme.

The Scheme's investment in TEIF is carried at cost, which is also equivalent to fair value.

The Scheme also invests its surplus liquidity in unlisted managed investment schemes, and directly held debt instruments. The Scheme's investment in these financial instruments are held at fair value, with movements recorded at FVTPL.

**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
**30 June 2022**

**Note 10 Financial assets (continued)**

	2022	2021
	\$	\$
Balance at beginning of year	161,564,539	58,472,042
Investment/(disposal) in Mutual Income Fund	(26,464,027)	10,050,000
Investment/(disposal) in Ardea	(34,890,801)	35,738,026
Investment/(disposal) in Aquasia	-	(1,800,305)
Investment/(disposal) in Mutual Credit Fund	(44,834,818)	44,740,000
Investment/(disposal) in Jamieson Coote Bonds	(14,582,070)	15,000,000
Investment/(disposal) in Qualitas Real Estate Income Fund	7,000,000	-
Investment/(disposal) in Alceon Group Senior Class A Notes	10,000,000	-
Investment/(disposal) in short term bank deposits	509,925	2,500,000
Investment/(disposal) in debt instruments	1,086,198	(3,122,197)
Fair value gain/(loss) on investments	(3,353,778)	(13,027)
Balance at end of year	<u>56,035,168</u>	<u>161,564,539</u>

*(i) Fair value hierarchy*

This section explains the judgements and estimates made in determining the fair value of the Scheme's investment in unlisted managed investment schemes. To provide an indication about the reliability of the inputs used in determining fair value, the Scheme has classified its investments into the three levels prescribed under the accounting standards. An explanation of each level follows underneath the table.

	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
<b>2022</b>				
Investments in unlisted MIS	-	31,065,625	-	31,065,625
Investments in direct holdings	-	24,969,543	-	24,969,543
	-	<u>56,035,168</u>	-	<u>56,035,168</u>
	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
<b>2021</b>				
Investments in unlisted MIS	-	133,248,379	-	133,248,379
Investments in direct holdings	-	24,316,160	-	24,316,160
Funds receivable on redemption of units in unlisted MISs	-	4,000,000	-	4,000,000
	-	<u>161,564,539</u>	-	<u>161,564,539</u>

There were no transfers between levels 1, 2 or 3 during the year.

AASB 13 *Fair Value Measurement* requires disclosure of fair value measurements by level in the fair value measurement hierarchy as follows:

**Level 1:** the instrument has quoted prices (unadjusted) in active markets for identical assets or liabilities;

**Level 2:** a valuation technique is used using inputs other than quoted prices within level 1 that are observable for the financial instrument, either directly (i.e. as prices), or indirectly (i.e. derived from prices); and

**Level 3:** a valuation technique is used using inputs that are not observable based on observable market data (unobservable inputs).

**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
**30 June 2022**

**Note 10 Financial assets (continued)**

*(ii) Valuation techniques used to determine level 2 fair values*

The fair value of financial instruments not traded in an active market (investments in unlisted managed investment schemes) is determined using published net asset value. The fair value of investments in unlisted managed investment schemes is equal to net asset value of the unit in the unlisted managed scheme. The fair value of the portfolio of directly held corporate bonds is equivalent to the sum of the market value at any point in time of each individual bond in the portfolio.

**Note 11 Trade and other payables**

	<b>2022</b>	2021
	\$	\$
Loan management fees	<b>1,177,971</b>	2,051,060
Deferred application fee liability	<b>5,263,836</b>	3,598,470
Responsible Entity management fees and costs	<b>334,796</b>	295,440
Other payables (i)	<b>1,001,609</b>	50,315
	<b><u>7,778,212</u></b>	<u>5,995,285</u>

(i) Primarily represents incomplete application monies which will be returned to the remitter.

**Note 12 Net assets attributable to unitholders (unaudited non IFRS disclosure)**

Movements in the number of units and net assets attributable to unitholders during the year were as follows:

	2022		2021	
	Ordinary units No	Contributed capital \$	Ordinary units No	Contributed capital \$
Balance - 1 July	<b>526,039,798</b>	<b>525,423,364</b>	406,987,584	405,984,521
Units issued	<b>287,017,816</b>	<b>287,017,816</b>	235,974,088	235,974,088
Units issued upon reinvestment of distributions	<b>7,528,754</b>	<b>7,528,754</b>	6,541,455	6,541,455
Units redeemed	<b>(175,277,737)</b>	<b>(175,277,737)</b>	(123,448,399)	(123,448,399)
Adviser fees paid from capital	<b>(21,153)</b>	<b>(21,153)</b>	(14,930)	(14,930)
Distributions paid and payable	-	<b>(31,192,008)</b>	-	(29,824,675)
Profit/(loss) for the year	-	<b>30,627,644</b>	-	30,211,304
Balance - 30 June	<b><u>645,287,478</u></b>	<b><u>644,106,680</u></b>	526,039,798	525,423,364

	<b>2022</b>	2021
	\$	\$
<i>Net asset value per unit</i>		
Net assets attributable to unitholders	<b><u>644,106,680</u></b>	525,423,364
Add ECL collective provision (i)	<b>1,180,798</b>	616,434
Adjusted net assets attributable to unitholders	<b><u>645,287,478</u></b>	526,039,798
Net asset value per unit as at 30 June	<b>\$1.00</b>	\$1.00

(i) It is the policy of the Responsible Entity to add back the ECL collective provision to the net asset value of the Scheme as the provision does not relate to a specific impairment provision on the loan portfolio.



**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
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**Note 13 Reconciliation of cash flows from operating activities**

	<b>2022</b>	2021
	\$	\$
Profit for the year attributable to unitholders	<b>30,627,644</b>	30,211,304
<i>Adjustments for:</i>		
Impairment loss expense	<b>564,364</b>	613,372
Net (increase)/decrease movement in fair value of financial instruments	<b>3,353,778</b>	13,027
<i>Changes in operating assets and liabilities:</i>		
Mortgage loan funds advanced	<b>(557,776,714)</b>	(367,754,223)
Mortgage loan funds repaid	<b>349,687,662</b>	364,281,438
(Increase)/decrease in trade and other receivables	<b>(2,179,024)</b>	(706,142)
Increase/(decrease) in trade and other payables	<b>1,782,927</b>	2,040,723
(Increase)/decrease in trade and other receivables: investing activities	<b>(201,732)</b>	211,335
Increase/(decrease) in trade and other payables: financing activities	<b>(975,579)</b>	23,191
Net cash (used in)/provided by operating activities	<b><u>(175,116,674)</u></b>	<b><u>28,934,025</u></b>

**Note 14 Related party transactions**

**(a) Responsible Entity**

The Responsible Entity of the Trilogy Monthly Income Trust is Trilogy Funds Management Limited ABN 59 080 383 679.

**(b) Key management personnel**

The Scheme does not employ personnel in its own right. However it is required to have an incorporated Responsible Entity to manage the activities of the Scheme. The Executive Directors of the Responsible Entity are key personnel of that entity and their names are Rodger I Bacon, John C Barry and Philip A Ryan. The Responsible Entity also has two Non-Executive Directors being Robert M Willcocks and Rohan C Butcher.

The Responsible Entity is entitled to a management fee which is determined on a daily basis, calculated on the total value of units on issue in the Scheme.

No compensation is paid to the Directors of the Responsible Entity or to the key management personnel of the Responsible Entity by the Scheme.

**(c) Transactions with related parties**

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

The following transactions occurred with related parties:

**i. Transactions recorded in the statement of profit or loss and other comprehensive income**

	<b>2022</b>	2021
	\$	\$
<i>Fees paid directly by the Scheme</i>		
Responsible Entity management fees (i)	<b>5,581,553</b>	4,406,940
Responsible Entity management fees rebated	<b>(1,910,267)</b>	(1,337,622)
	<b>3,671,286</b>	3,069,318
Loan management fees (ii)(iv)	<b>20,063,037</b>	18,513,198
	<b><u>23,734,323</u></b>	<b><u>21,582,516</u></b>

**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
**30 June 2022**

**Note 14 Related party transactions (continued)**

**(c) Transactions with related parties (continued)**

**(i) Transactions recorded in the statement of profit or loss and other comprehensive income (continued)**

	<b>2022</b>	2021
	\$	\$
<i>Fees not paid directly by the Scheme (iii)</i>		
Audit and other assurance services (refer Note 6)	<b>97,550</b>	90,000
Bank fees	-	2,504
Compliance fees	<b>5,808</b>	2,610
Custodian fees	<b>217,365</b>	168,233
Legal fees	<b>36,616</b>	19,929
Marketing costs	<b>512,597</b>	586,477
Registry fees	<b>179,404</b>	17,198
Research fees	<b>15,500</b>	-
Taxation fees	<b>14,468</b>	13,043
	<b><u>1,079,308</u></b>	<u>899,994</u>

**ii. Balances recorded in the statement of financial position**

	<b>2022</b>	2021
	\$	\$
<i>Receivables</i>		
Trade and other receivables - distributions receivable (v)	<b>35,254</b>	37,233
Trade and other receivables - indemnity guarantee (vi)	<b>1,020,524</b>	-
	<b><u>1,055,778</u></b>	<u>37,233.00</u>
<i>Payables</i>		
Trade and other payables (i)(ii)	<b><u>1,512,767</u></b>	<u>2,346,500</u>

(i) The Responsible Entity is entitled to a management fee of 0.94% p.a. (plus GST). These fees are calculated on the total gross value of units held by the Scheme. The Responsible Entity has waived a portion of its management fee during the year.

(ii) The Responsible Entity or a related party to it is entitled to receive various fees on mortgage investments made by the Scheme including application, exit and release fees as stipulated in the borrower's loan agreement. These fees are subsequently recovered from the borrowers by the Scheme. The Responsible Entity has waived a portion of its borrower fees during the year.

(iii) Costs are paid for by the Responsible Entity, or a related party to it, on behalf of the Scheme.

(iv) The Responsible Entity or a related party to it is entitled to receive a recurring fee of up to 3.075% p.a. of the loan amount from the Scheme for management and oversight of the loans for their duration. These fees are subsequently recovered from the borrowers by the Scheme.

(v) Receivable distributions from related parties are accrued on a monthly basis.

(vi) A limited indemnity is provided by a related party to the Scheme to compensate losses incurred from investments in financial assets. These indemnities are provided as required to meet distribution payments.

**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
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**Note 14 Related party transactions (continued)**

**(d) Related party investments held by the Scheme**

	Fair value of investments		Interest held		Distributions	
	2022	2021	2022	2021	2022	2021
	\$	\$	%	%	\$	\$
TEIF	<b>15,050,000</b>	15,050,000	<b>15.80%</b>	20.29%	<b>390,933</b>	497,264

(i) As at 30 June 2022, \$35,254 of distributions are receivable from TEIF (30 Jun 2021: \$37,233).

**(e) Units in the Scheme held by other related parties**

Details of holdings in the Scheme by the Responsible Entity, other schemes operated by the Responsible Entity and entities associated with Directors of the Responsible Entity are as follows:

	Unitholding	Interest held	Units issued	Units redeemed	Distributions
					paid and/or payable
	\$	%	No.	No.	\$
<b>2022</b>					
TEIF	36,333,368	5.63	45,060,264	35,687,974	2,029,298
TWIF (i)	14,569,731	2.26	6,276,078	13,656,318	874,640
TIPT (ii)	3,500,000	0.54	18,500,000	15,000,000	286,900
Rojacan Pty Ltd	82,500	0.01	-	-	4,975
Aimwin Pty Ltd Super Fund	10,000	0.00	-	-	603
Clarebrook Superannuation Fund	131,438	0.02	72,555	-	6,021
The Bacon Family Trust	25,000	0.00	-	-	1,508
	<b>54,652,037</b>	<b>8.47</b>	<b>69,908,897</b>	<b>64,344,292</b>	<b>3,203,945</b>
<b>2021</b>					
TEIF	26,961,077	5.13	15,505,272	14,065,125	1,618,996
TWIF (i)	21,949,972	4.17	18,949,972	-	1,301,334
TIPT (ii)	-	-	10,000,000	10,000,000	397,563
Rojacan Pty Ltd	82,500	0.02	-	-	5,961
Aimwin Pty Ltd Super Fund	10,000	0.00	-	-	723
Clarebrook Superannuation Fund	58,883	0.01	-	-	4,119
The Bacon Family Trust	25,000	0.00	-	-	1,806
	49,087,432	9.33	44,455,244	24,065,125	3,330,502

(i) Trilogy Wholesale Income Fund, and

(ii) Trilogy Industrial Property Trust.

**(f) Key management personnel loan disclosures**

The Scheme has not made, guaranteed or secured, directly or indirectly, any loans to the key management personnel or their personally related entities at any time during the reporting period.

**(g) Other transactions within the Scheme**

No Director has entered into a material contract with the Scheme from inception to the end of the financial year and there were no material contracts involving Directors' interests subsisting at year end.

**Note 15 Financial risk management**

**Overview**

The Scheme's assets principally consist of investments in cash and in loans secured by registered mortgages over real property. It holds these investment assets at the discretion of the Responsible Entity in accordance with the Scheme's constitution and PDS.

**Note 15 Financial risk management (continued)**

**Specific financial risk exposures and management**

The main risks the Scheme is exposed to through its financial instruments are credit risk, liquidity risk and market risk relating to interest rate risk.

The nature and extent of the financial instruments employed by the Scheme are discussed below. This note presents information about the Scheme's exposure to each of the above risks, the Scheme's objectives, policies and processes for measuring and managing risk.

The Board of Directors of the Responsible Entity has overall responsibility for the establishment and oversight of the Scheme's risk management framework.

The Board is responsible for developing and monitoring the Scheme's risk management policies. The Responsible Entity's risk management policies are established to identify and analyse the risks faced by the Scheme, including those risks managed by the Responsible Entity, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Scheme's activities.

The Responsible Entity's Compliance Committee and its Audit, Compliance and Risk Management Committee oversees how management monitors compliance with the Scheme's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Scheme.

Changes to the regulatory environment relating to financial services, taxation and other regimes may adversely affect investors in the Scheme. Government policies can affect the Scheme in a number of ways that could be detrimental or beneficial to investors. Similarly, changes in the health or social environment can impact the Scheme and cause short term or long term market disruption to investments made by the Scheme that would be detrimental to investors. The general economic, health, social and political climates in which the Scheme operates or other like events are outside the control of Responsible Entity. Note 9 includes further detail of how these risks are provisioned as at 30 June 2022.

**(a) Credit risk**

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Scheme and cause a loss. The Responsible Entity manages the exposure to credit risk on an ongoing basis.

The carrying amount of the Scheme's financial assets represents the maximum credit exposure. A reduction in the value of an investment may be from a political, social, economic, or a health event such as COVID-19 during which credit markets experienced and may continue to experience a degree of dislocation. The Scheme's maximum exposure to credit risk at the reporting date is as follows:

	<b>Note</b>	<b>2022</b>	2021
		\$	\$
<b>Mortgage assets</b>			
Mortgage loans	9	<b>554,380,390</b>	346,653,970
<b>Total mortgage assets</b>		<b>554,380,390</b>	346,653,970
<b>Financial assets</b>			
Investments in unlisted MIS	10	<b>31,065,625</b>	133,248,379
Investments in direct holdings	10	<b>24,969,543</b>	24,316,160
Funds receivable on redemption of units in unlisted MISs	10	-	4,000,000
<b>Total financial assets</b>		<b>56,035,168</b>	161,564,539

All cash held by the Scheme is invested with major Australian financial institutions.

**Note 15 Financial risk management (continued)**

**(a) Credit risk (continued)**

*Mortgage assets*

The Scheme's mortgage assets consist of construction and development loans which require a high degree of experience in their assessment and management. The Responsible Entity has a specialised management team which focuses on each proposed loan and the credentials of the borrower and associated entities. The Responsible Entity primarily relies on an external valuation of the underlying security property for its loans. This risk is minimised by prudent assessment of loans and valuations of each security property by independent approved valuers from the Responsible Entity's panel of valuers.

Pursuant to the Scheme's investment strategy, loans to borrowers are limited to a maximum loan amount of \$40 million (2021: \$30 million) per loan.

The Scheme's exposure to credit risk for mortgage loans at the reporting date by geographical location, is as follows (including impairments):

Location	2022			2021		
	Loans No.	Drawn balance \$	Total %	Loans No.	Drawn balance \$	Total %
QLD	55	211,577,475	38.08	38	118,646,859	34.17
NSW	46	174,031,207	31.33	24	123,051,422	35.43
VIC	53	164,808,514	29.67	-	105,572,123	30.40
TAS	2	2,692,852	0.48	-	-	-
SA	1	2,451,140	0.44	28	-	-
	<b>157</b>	<b>555,561,188</b>	<b>100.00</b>	<b>90</b>	<b>347,270,404</b>	<b>100.00</b>

The Scheme's exposure to credit risk for mortgage loans at the reporting date by loan type, is as follows:

Loan type	2022			2021		
	Loans No.	Drawn balance \$	Total %	Loans No.	Drawn balance \$	Total %
CRD (i)	1	960,035	0.17	17	80,922,067	23.30
CRL (ii)	-	-	-	14	45,321,071	13.05
LDR (iii)	38	154,598,837	27.83	10	50,284,590	14.48
RDD (iv)	96	312,059,015	56.17	39	142,618,062	41.07
ICD (v)	22	87,943,301	15.83	8	28,124,614	8.10
	<b>157</b>	<b>555,561,188</b>	<b>100.00</b>	<b>88</b>	<b>347,270,404</b>	<b>100.00</b>

- (i) CRD = Completed Residential Dwellings
- (ii) CRL = Completed Residential Land
- (iii) LDR = Land Development Residential
- (iv) RDD = Residential Dwellings Development
- (v) ICD = Industrial Commercial Development

*Financial assets*

The Scheme's financial assets consist of investments in short and medium term fixed income products that are predominately investment grade assets. These may be held directly or indirectly through listed and unlisted mortgage investment schemes and other investment vehicles. Investments held directly are operated under an investment mandate with a specialised manager of fixed income securities.

**Note 15 Financial risk management (continued)**

**(a) Credit risk (continued)**

Risks associated with fluctuations in the fair value of the Scheme's fixed income investments are mitigated by daily monitoring of performance of investment products and the utilisation of a specialised manager of fixed income securities. This is in conjunction with continual management oversight to ensure the financial assets remain in line with the investment strategy. This includes robust internal risk management liquidity forecasts to ensure the Scheme's contractual liquidity requirements are always able to be met.

Investment grade assets are assets that are graded as BBB- or higher using industry standard credit rating scores. The Scheme's deemed credit risk for its financial assets are as follows:

	2022			2021		
	Amount \$	Total %	Credit rating weighted avg	Amount \$	Total %	Credit rating weighted avg
TEIF (i)	15,050,000	28.38	N/A (iii)	15,050,000	9.46	N/A (iii)
Ardea (i)	-	-		35,723,435	22.46	AAA
MIF (i)	-	-		26,868,232	16.89	BBB+
MCF (i)	-	-		44,811,202	28.17	BBB-
JCB (i)	-	-		14,795,510	9.30	AA+
QRI (i)	6,015,625	11.34	N/A (iii)	-	-	
Alceon (i)	10,000,000	18.86	N/A (iv)	-	-	
Directly held (ii)	21,959,618	41.42	BBB+	21,816,160	13.72	BBB+
	<b>53,025,243</b>	<b>100.00</b>		<b>159,064,539</b>	<b>100.00</b>	

(i) Investments in unlisted managed investment schemes;

(ii) Directly held corporate bonds are operated by an investment manager under a mandate to trade investment grade assets;

(iii) The managed investment scheme held non-rated assets, sufficient that a weighted average credit rating would not be reflective of the asset's credit risk and

(v) The investment comprises solely of a loan note which is a non-rated asset.

**(b) Liquidity risk**

Liquidity risk arises from the possibility that the Scheme might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities. The Scheme manages this risk through the following mechanisms:

- Preparing forward-looking cash flow analysis in relation to its operational, investing and financing activities;
- Monitoring undrawn credit facilities;
- Maintaining a reputable credit profile;
- Managing credit risk related to financial assets;
- Only investing surplus cash with major financial institutions; and
- Comparing the maturity profile of financial liabilities with the realisation profile of financial assets.

The following table summaries the undrawn loan commitments which represent the balance of loans approved and not in default but not fully drawn, as well as the maturity profile of loans approved.

**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
**30 June 2022**

**Note 15 Financial risk management (continued)**

**(b) Liquidity risk (continued)**

Maturity profile	2022			2021		
	Loans No.	Undrawn balance \$	Total %	Loans No.	Undrawn balance \$	Total %
< 3 months	58	35,994,623	12.64	28	7,181,228	5.53
4 to 6 months	39	51,413,309	18.05	21	18,608,956	14.33
7 to 11 months	29	83,000,359	29.14	12	31,523,404	24.28
> 1 year	31	114,380,545	40.17	27	72,528,811	55.86
	<b>157</b>	<b>284,788,836</b>	<b>100.00</b>	<b>88</b>	<b>129,842,399</b>	<b>100.00</b>

No maturity analysis of contractual cash flows has been presented as all obligations are predominantly due within twelve months and therefore are not discounted.

Given that the predominate underlying assets of the Scheme are real property mortgages which are relatively illiquid, risk management guidelines adopted by the Responsible Entity, as detailed in the note, are designed to minimise liquidity and cash flow risk.

The timing of cash flows presented in the table below to settle financial liabilities reflects the earliest contractual settlement dates and does not reflect management's expectations that banking facilities will be rolled forward.

The tables below reflect an undiscounted contractual maturity analysis for financial liabilities.

	Carrying amount \$	Contractual cash flows \$	< 6 months \$	6-12 months \$	On call (i) \$
<b>2022</b>					
<b>Financial liabilities</b>					
Distributions payable	2,785,653	2,785,653	2,785,653	-	-
Unitholder funds	645,287,478	645,287,478	-	-	645,287,478
Trade and other payables	7,778,212	7,778,212	7,778,212	-	-
	<b>655,851,343</b>	<b>655,851,343</b>	<b>10,563,865</b>	<b>-</b>	<b>645,287,478</b>
<b>2021</b>					
<b>Financial liabilities</b>					
Distributions payable	2,518,050	2,518,050	2,518,050	-	-
Unitholder funds	526,039,798	526,039,798	-	-	526,039,798
Trade and other payables	5,995,285	5,995,285	5,995,285	-	-
	<b>534,553,133</b>	<b>534,553,133</b>	<b>8,513,335</b>	<b>-</b>	<b>526,039,798</b>

(i) Subject to terms and conditions of the Scheme's PDS.

**(c) Capital management**

The Scheme's capital management strategy seeks to maximise unitholder value through optimising the level and use of capital resources and the mix of debt funding.

The Scheme's capital management objectives aim to:

- Ensure that the Scheme complies with capital and distribution requirements of its Constitutions and PDS;
- Ensure sufficient capital resources to support the Scheme's operational requirements;
- Continue to support the scheme's credit worthiness; and
- Safeguard the Scheme's ability to continue as a going concern.

**Note 15 Financial risk management (continued)**

**(c) Capital management (continued)**

In a stable economic environment the Scheme is generally able to alter its capital mix by adjusting distributions paid to unitholders.

The Responsible Entity considers a target liquidity range of between 5.00% and 15.00% (2021: 5.00% - 15.00%) to be sufficient to fund any redemption requests from unitholders. The cash liquidity of the Scheme has been disclosed at Note 7.

**(d) Market risk**

Market risk is the risk that changes in market prices, such as interest rates, will affect the Scheme's income or the value of its holdings of financial instruments. Market risk embodies the potential for both loss and gains. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

**i. Interest rate risk**

The majority of the Scheme's financial assets are interest-bearing. Interest bearing financial assets and interest bearing financial liabilities are subject to both fixed and variable interest rates. The Scheme is subject to limited exposure to fair value interest rate risk due to fluctuations in the prevailing levels of market interest rates. The Scheme's interest rate risk is managed on a daily basis by management in accordance with policies and procedures in place.

**Interest rate sensitivity analysis**

An increase or decrease of 100 basis points in interest rates as at the reporting date would have no effect on the net assets attributable to unitholders and operating results. This is due to the fact that interest revenue earned on the Scheme's financial assets is paid to unitholders as a monthly distribution (net of fees paid to the Responsible Entity) and consequently any increase or decrease in interest rates would be inversely reflected in the value of distributions paid by the Scheme.

**ii. Property value risk**

All of the Scheme's financial assets (with the exception of cash and cash equivalents and receivables) are secured by registered mortgages over real property in Australia. As a result, the Scheme is subject to property value risk in the prevailing levels of market property values. Property value risk is managed on a regular basis by the Responsible Entity in accordance with policies and procedures in place, including but not limited to:

- The adoption of maximum loan to valuation ratios of 70.00% for new loans (2021: 70.00%); and
- Regular valuations of security properties by registered valuers.

**Property value sensitivity analysis**

Due to the relatively short term nature of the loans originated by the Responsible Entity on behalf of the Scheme, the Scheme is not overtly exposed to fluctuations in property values.

**(e) Fair value estimation**

The fair values of financial assets and liabilities approximate their carrying value. No financial assets or liabilities are readily traded on organised markets in standardised form. The aggregate fair values and carrying amounts of financial assets and liabilities are disclosed in the statement of financial position and in the notes to the financial statements.

**Note 16 Custodian of the Scheme**

The Scheme's custodian is The Trust Company (Australia) Limited. The custodian holds title to the assets of the Scheme in its name on behalf of the Scheme. The net value of assets held by the custodian at cost as at 30 June 2022 totals \$644,106,680 (2021: \$525,423,364).



**Trilogy Monthly Income Trust**  
**Notes to the financial statements**  
**30 June 2022**

**Note 16 Custodian of the Scheme (continued)**

The custodian is entitled to an annual administration fee of 3bps (plus GST) of total assets with a minimum of \$15,000 (2021: 3bps of total assets, minimum \$15,000) (plus GST). These fees are paid by the Responsible Entity.

The relationship between the custodian and Responsible Entity is set out in the Custodial Agreement.

**Note 17 Litigation and contingent liabilities**

There are no contingent liabilities or contingent assets at 30 June 2022 (2021: nil).

**Note 18 Events subsequent to reporting date**

The Scheme published an updated PDS in August 2022 which was issued to existing investors and made widely available. The key change in the new PDS revolved around the introduction of a new class of units known as 'Platform Class'. The Platform Class units offers varied conditions to the currently issued Ordinary units, particularly around redemption terms. The offering of Platform

**Trilogy Monthly Income Trust**  
**Directors' declaration**

In the opinion of the Directors of Trilogy Funds Management Limited (Responsible Entity), the Responsible Entity of Trilogy Monthly Income Trust (Scheme):

- (a) The financial statements and notes, as set out on pages 6 to 31 are in accordance with the Corporations Act 2001,
  - (i) giving a true and fair view of the Scheme's financial position as at 30 June 2022 and of its performance, for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001;
- (b) the financial report also complies with International Financial Reporting Standards and interpretations as disclosed in Note 2; and
- (c) There are reasonable grounds to believe that the Scheme will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Board of Directors of the Responsible Entity.



Philip A Ryan  
Managing Director

29 September 2022  
Brisbane



Rodger I Bacon  
Executive Deputy Chairman

29 September 2022  
Brisbane

## INDEPENDENT AUDITOR'S REPORT

To the members of Trilogy Monthly Income Trust

### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of Trilogy Monthly Income Trust (the Registered Scheme), which comprises the statement of financial position as at 30 June 2022, the statement of profit or loss and other comprehensive income, the statement of changes in net assets attributable to unitholders, and the statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies, and the directors' declaration of Trilogy Funds Management Limited as Responsible Entity of Trilogy Monthly Income Trust.

In our opinion the accompanying financial report of Trilogy Monthly Income Trust, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Registered Scheme's financial position as at 30 June 2022 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Registered Scheme in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Trilogy Funds Management Limited as Responsible Entity of Trilogy Monthly Income Trust, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other information

The directors of Trilogy Funds Management Limited as Responsible Entity of Trilogy Monthly Income Trust are responsible for the other information. The other information obtained at the date of this auditor's report is information included in the Registered Scheme's Annual Report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### **Responsibilities of the directors for the Financial Report**

The directors of Trilogy Funds Management Limited as Responsible Entity of Trilogy Monthly Income Trust are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Registered Scheme's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Registered Scheme or to cease operations, or has no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the Financial Report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at:

[http://www.auasb.gov.au/auditors\\_responsibilities/ar4.pdf](http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf)

This description forms part of our auditor's report.

**BDO Audit Pty Ltd**

BDO



**T J Kendall**

Director

Brisbane, 29 September 2022



## Find out more.

Start a conversation with us today.  
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This report is issued by Trilogy Funds Management Limited ABN 59 080 383 679 AFSL 261425 (Trilogy Funds) as responsible entity for the Trilogy Monthly Income Trust ARSN 121 846 722. Application for investment can only be made on the application form accompanying the Product Disclosure Statement (PDS) dated 30 September 2022 and by considering the Target Market Determination (TMD) dated 30 September 2022 for the Trilogy Monthly Income Trust ARSN 121 846 722 available at [www.trilogyfunds.com.au](http://www.trilogyfunds.com.au). The PDS and the TMD contain full details of the terms and conditions of investment and should be read in full, particularly the risk section, prior to lodging any application or making a further investment. All investments, including those with Trilogy Funds, involve risk which can lead to loss of part or all of your capital or diminished returns. Trilogy Funds is licensed to provide only general financial product advice about its products and therefore recommends you seek personal advice on the suitability of this investment to your objectives, financial situation and needs from a licensed financial adviser. Investments with Trilogy Funds are not bank deposits and are not government guaranteed. Past performance is not a reliable indicator of future performance.